



## Negotiating art | Dealers and museums 1855-2015

Sainsbury Wing Lecture Theatre National Gallery, London

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## Friday 1 April

10am Registration

10.30am Welcome: Gabriele Finaldi, Director, The National Gallery

10.45am Alan Crookham (National Gallery), Helen Rees-Leahy (University of

Manchester) and Jeremy Howard (Colnaghi's and University of Buckingham), *Researching the Art Market: Archives and Contexts* 

PANEL ONE: Shaping the Collection 1

Chair: Susanna Avery-Quash, The National Gallery

11.15am Elizabeth Heath (National Portrait Gallery/University of Sussex), A

professional and personal touch: George Scharf and his interaction with dealers in developing the National Portrait Gallery's collection

11.35am Barbara Pezzini (National Gallery/University of Manchester), Agents,

mediators and direct suppliers: London art dealers and the National

Gallery 1855-1904

11.55am Alexis Clark (University of Southern California), A Conflicted

Collaboration: Ambroise Vollard, Léonce Bénédite, and the Caillebotte

**Bequest** 

12.15pm Discussion

12.45pm Lunch (not provided)

Opportunity to visit the National Gallery Research Centre to see items from the Agnew's Archive. Places are limited and subject to advance

booking.

PANEL TWO: Shaping the Collection 2

Chair: Flaminia Gennari Santori, Gallerie d'Arte Antica di Roma

2pm Lukas Cladders (Basel Museum/University of Heidelberg), *The* 

Kunsthistorisches Museum's failed attempt to acquire Duccio's

Gualino Madonna, 1920–1923

2.20pm Inge Reist (The Frick Collection), *The Frick After Frick: Trustee* 

Acquisitions and the Art Market

2.40pm Alex Taylor (Tate), *British dealers and American art at the Tate Gallery* 

3pm Discussion

3.30pm Tea/coffee break

PANEL THREE: Dealer-museum interaction

Chair: Jonathan Woolfson, Sotheby's Institute of Art

4pm Michael Tollemache (Society of London Art Dealers), *Thomas Blaydes* 

(1795–1875), his collection and its dispersal: how members of the art

trade and of the museum world contribute to primary research

4.15pm Julian Agnew (Julian Agnew Fine Art Ltd.)

4.30pm Cliff Schorer (Thos. Agnew's Ltd.)

4.45pm Sarah Allen (Head of Research, Hauser & Wirth)

5pm Discussion

5.30pm Close of Day One

5.30-6.30pm Reception

## Saturday 2 April

10am Registration

PANEL FOUR: Dealers as experts

Chair: Lynn Catterson, Columbia University

10.15am	Imogen Tedbury (National Gallery/Courtauld Institute), <i>Difficult Dealings: Robert Langton Douglas and the National Gallery</i>
10.35am	Catherine Scallen (Case Western Reserve University), <i>Bode and Duveen: Authority, Expertise, and the Art Market</i>
10.55am	Frances Fowle (Scottish National Gallery/University of Edinburgh), Dubious Dealings and issues of connoisseurship: David Croal Thomson and the curious case of M. Mégret and the 'The Haybinders'

11.15am Tea/coffee break

11.45am Alison Clarke (National Gallery/University of Liverpool), 'The air of

connoisseurship': The National Gallery versus Agnew's

12.05pm Paul Tucker (Università degli Studi di Firenze), *Charles Fairfax Murray* 

(1849–1919): his Relations with Public Museums and with the Dealer

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12.25pm Andrea Meyer (Technische Universität Berlin), *On the Overlapping of* 

Curating and Dealing. The Foundation of the German Museums

Association in 1917

12.45pm Discussion

1.15pm Lunch (not provided)

Opportunity to visit the National Gallery Research Centre to see items from the Agnew's Archive. Places are limited and subject to advance

booking.

PANEL FIVE: Creating a market

Chair: Christian Huemer, Getty Research Institute

2.30pm	Morna O'Neill (Wake Forest University), <i>Good Business: Hugh Lane and his Museums</i>
2.50pm	Eunmin Lim (University of York), <i>Murray Marks and Wilhelm von Bode's Collaboration for the Kaiser Friedrich Museum: Cataloguing, Collecting and Displaying Italian Renaissance Bronzes, c. 1888–1913</i>
3.10pm	Megan Reddicks (Detroit Institute of Art), Das sehr interessante Bild von Kandinsky: Ferdinand Möller and the Detroit Institute of Arts
3.30pm	Discussion
4pm	Concluding remarks: <i>speakers tbc</i>
4.15pm	Close of Day Two